

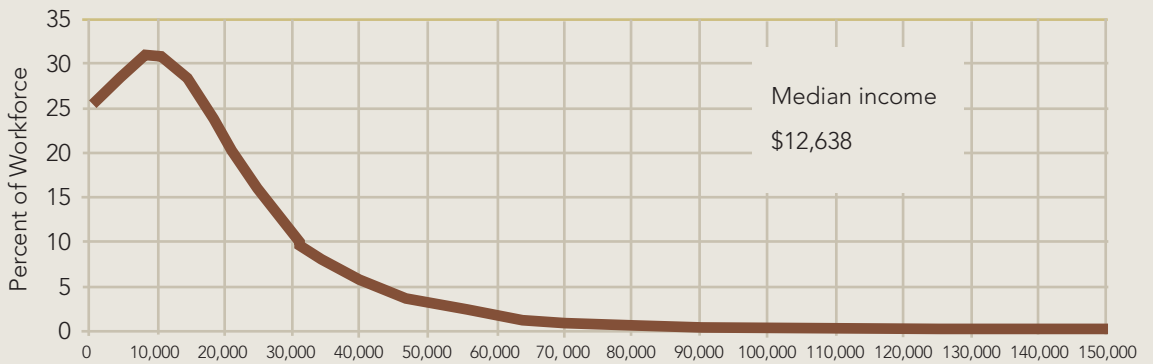
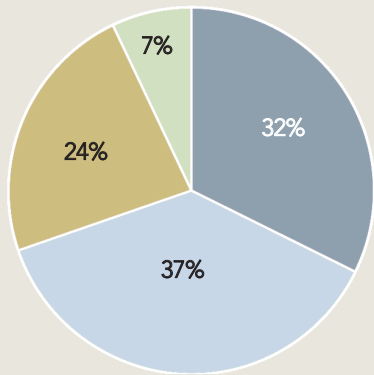
Education, Earnings, and Decent Jobs

As the amount of required occupational preparation increases in Job Zones 1 through 5, the levels of education and income of the workers who hold those jobs also steadily rise. Only 7 percent of employees in Zone 1 jobs have a bachelor's degree, compared with 77 percent in Zone 5. Annual incomes for workers in the top zone are also more than 4.5 times those found in the lowest zone.

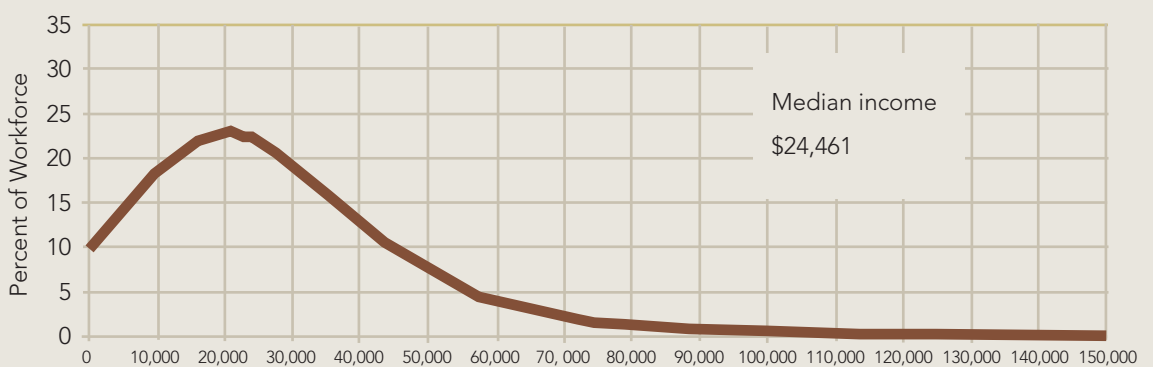
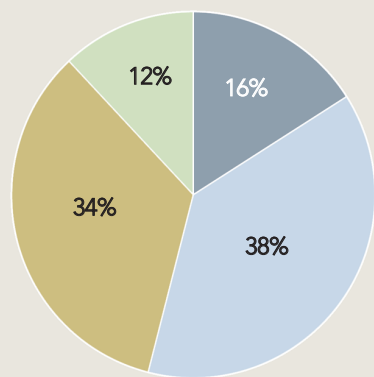
KEY: Educational Attainment

- Less than high school
- High school completer
- Some college
- B.A. degree

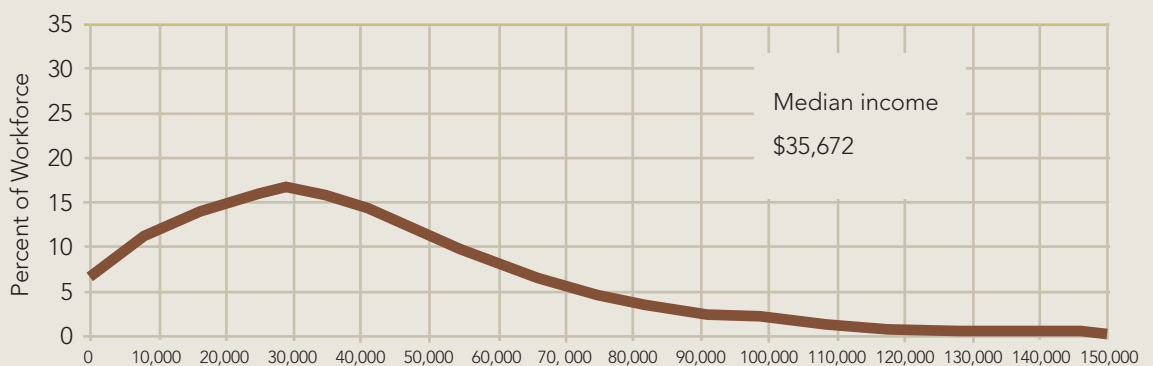
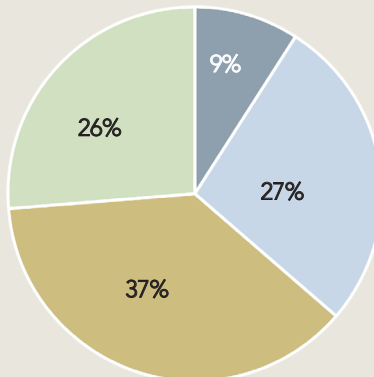
Zone 1



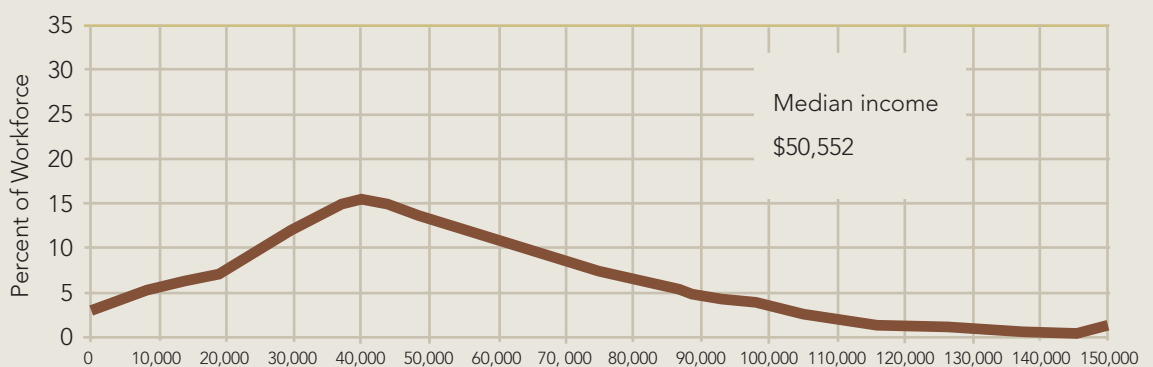
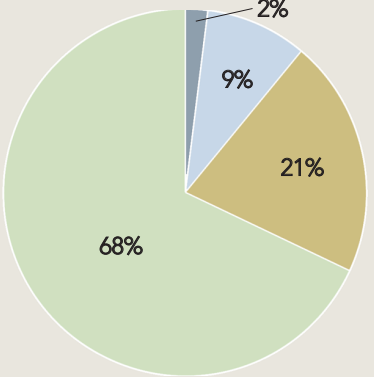
Zone 2



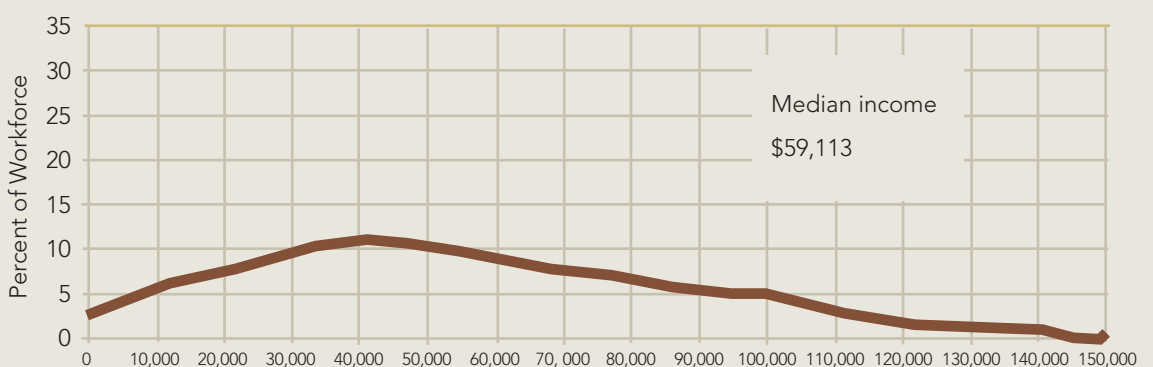
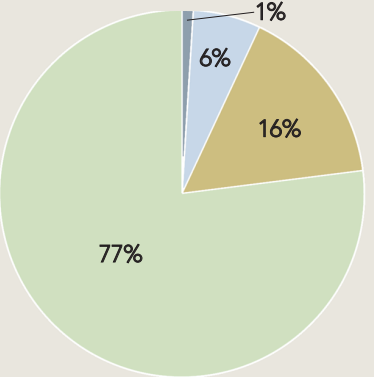
Zone 3



Zone 4



Zone 5



JOB ZONES	EDUCATION	TRAINING	EXPERIENCE	EXAMPLES
Zone 1: Little or no preparation	A high school diploma or GED certificate, formal training sometimes required to obtain a license	A few days to a few months	No previous work-related skill, knowledge, or experience	Taxi drivers, amusement and recreation attendants, counter and rental clerks, cashiers, waiters/waitresses
Zone 2: Some preparation	A high school diploma, perhaps some vocational training or job-related coursework; an associate's or bachelor's degree could be needed	A few months to one year	Some previous work-related skill, knowledge, or experience helpful but usually not needed	Sheet-metal workers, forest-fire fighters, customer-service representatives, pharmacy technicians, retail sales clerks, tellers
Zone 3: Medium preparation	Training in vocational schools, on-the-job experience, or an associate's degree; B.A. sometimes required	One or two years of on-the-job experience and informal training	Previous work-related skill, knowledge, or experience required	Funeral directors, electricians, forest and conservation technicians, legal secretaries
Zone 4: Considerable preparation	Most jobs require a bachelor's degree, but some do not	Several years of work-related experience, on-the-job training, and/or vocational training	A minimum of two to four years of work-related skill, knowledge, or experience	Accountants, human-resource managers, computer programmers, teachers, chemists, detectives
Zone 5: Extensive preparation	A bachelor's degree is the minimum required for these jobs; some require graduate education	Assumes the worker already has the required skills, knowledge, work-related experience, and/or training	Extensive skill, knowledge, and experience needed	Librarians, lawyers, aerospace engineers, physicists, school psychologists, surgeons